

2010

ESICA

# ESICA

## Spring Conference

The Tides Inn

Irvington, VA

May 5 - 7, 2010



# Letter from the President.....

Coming together is the beginning  
Keeping together is progress  
Working together is success  
*Henry Ford*

The ESICA Board of Directors and I invite you to join us at our annual Spring Conference May 5 - May 7, 2010 at The Tides Inn, Irvington, Virginia.

The Tides Inn sits on its own peninsula overlooking Carters Creek with a clear view of Chesapeake Bay. A unique mix of southern charm and hospitality awaits you. Play tennis or croquet, go bird-watching, bicycling, fishing or boating. Try the fitness center, pool or beach. There is plenty of golf, a spa and three unique restaurants.

The conference will start on Wednesday night with an Associates reception. The meetings begin with breakfast on Thursday and our guest speaker, Ann Battle Macheras, Vice President of the Regional division of the Research Department of the Federal Reserve Bank of Richmond, Virginia. Alec Rexroat returns to update us on LMCT and NUICA; and John DeLillo will go over our website.

The afternoon is for golf, fishing, a visit to a local winery or just relaxing. Dinner will be out by the pool grille.

ESICA's membership continues to grow making the conferences an important part of your success. I encourage you to attend our spring conference and our joint conference in the fall. ESICA is a trade organization that can help your company grow. We strive to bring speakers of interest and give you plenty of opportunities to network with others in the industry. Don't miss this opportunity to share ideas and concerns and to meet new people.

I look forward to seeing you at The Tides Inn, May 5-7th.

Vincent Primavera

## 2010 ESICA Board of Directors

**Vincent Primavera... President**  
**Barbara Sweeney... Vice President**  
**Jerry McCaffrey... Secretary/Treasurer**  
**John Lambertson... Past President**  
**Paul Stonebraker... NIA Representative**  
**Michael J. McKee... Contractor Representative**  
**Dave Trumble... Contractor Representative**  
**Joseph P. Leo, Jr.... Contractor Representative**  
**Blake Underhill... Contractor Representative**  
**Paul Gurski... Associate Representative**  
**Ernie Iulianetti... Associate Representative**  
**Robert Dizel... Associate Representative**  
**Craig Mohr... Associate Representative**  
**David Andrew... Advisory Member**  
**John F. DeLillo... Executive Director**

## Conference Schedule of Events

### WEDNESDAY, MAY 5th

2:00 PM Welcome to The Tides Inn  
*Registration Begins*

2:30-5:00 PM Executive Board Meeting

5:00-6:30 PM Associates' Reception  
*Dinner on your own*

### THURSDAY, MAY 6th

7:00-8:00 AM Breakfast

8:00-8:30 AM Opening Session

8:30-9:00 AM Alec Rexroat, M&O Insulation Co.

9:00-9:30 AM John F. DeLillo, Overview of ESICA Website

9:30-9:45 AM Break

9:45-11:15 AM Ann Battle Macheras, Economist & Vice President of Regional Research, The Federal Reserve Bank of Richmond, VA

12:00 PM White Fences Vineyard-Wine Tasting & Lunch

12:00 PM Lunch for golfers & fisherman at hotel

1:30 PM Golden Eagle Golf Course-shot gun start

1:00-5:00 PM Fish the Chesapeake Bay with Captain Curtis

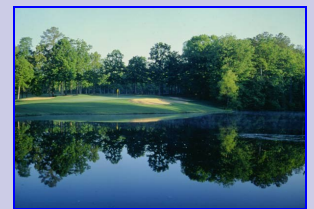
7:00 PM Dinner  
*Business casual*

### FRIDAY, MAY 7th

7:30-8:30 AM Breakfast

8:30-11:30 AM Breakout Meetings  
Contractors and Associates

11:30 AM..... Board Recap Meeting



## Guest Speakers

## Ann Battle Macheras



Ann Battle Macheras joined the Federal Reserve Bank of Richmond as Vice President of the Research Department's Regional Economics Division. in February 2009. Ann oversees a professional staff engaged in research and analysis of regional economic conditions, and advises internal bank leadership in this area as well. In addition, Ann supports regional outreach efforts to share economic analyses and insights across the Fifth Federal Reserve District, which includes North and South Carolina, Virginia, West Virginia, Maryland, and the District of Columbia.

Ms Macheras' completed her Ph.D. in economics at the University of North Carolina at Chapel Hill..

Econometrics and development economics were her areas of specialization, with a strong focus on international trade and financial issues. She received her B.S. from Georgetown University in Foreign Service with a concentration in international finance and commerce. Ann's work in government consulting and banking was preceded by a career as an assistant professor at the University of Richmond and at Virginia commonwealth University.

We are very fortunate to have Ann Macheras address our membership on May 6th. This is a topic that concerns and affects all of us.

## Alec Rexroat

We welcome Alec back to update us on the Labor Management Cooperative Trust (LMCT) and the National Union Insulation Contract Alliance (NUICA).

## John DeLillo

Overview of the ESICA website



# FISHING

### Thursday, May 6th



Fish with Captain Ted Curtis', from Gypsy Charters, on his newest boat a 43' Viking luxury sportfisher! Enjoy the afternoon catching Trout and Stripped Bass



# GOLF Thursday, May 6th



### The Golden Eagle Golf Club



The Tides Inn is the home of the famous and challenging Golden Eagle Golf Club. For over 30 years, the Golden Eagle has hosted numerous Virginia State Golf Association

and Middle Atlantic PGA events. With water play on six holes, the Golden Eagle measures 6,566 yards from the blue tees and has a USGA rating of 71.1 and a slope of 133.

### The Spa at The Tides Inn



The Spa at The Tides Inn features a wide range of rejuvenating and restorative treatments including traditional massages, body treatments, facial, pedicures and manicures , as well as contemporary services such as reiki, shiatsu, and astrology.

### Thursday, May 6th

Guest Program  
Wine Tasting & Lunch  
White Fences Vineyard  
Maximum 30 people



Five award winning wines will be paired with a five course gourmet meal prepared by a private chef. Wine, good food, education.....

And a lot of fun for all!  
*Self guided tour of Vineyard!*



### White Fences Vineyard

"Our vineyard is located in the quaint water town of Irvington, VA. Away from the big city lights, so we get the full force of the night's magic. This is how we came to name our fine wines Meteor."

## SAVE THE DATE!

ESICA & CSIA  
Fall 2010 Joint Conference  
September 16-18, 2010  
ESICA returns to the  
Marriott Grande Dunes Resort & Spa  
Myrtle Beach, SC



**Hotel Reservation**  
**ESICA Spring Conference**  
**May 5-7, 2010**

The Tides Inn  
480 King Carter Drive  
Irvington, VA 22480

For Hotel Reservations call:  
1-800-843-3746  
by **Friday, April 16, 2010**

Reserve your room at the group rate of  
\$179 per room per night

*Check in time is 4pm and check out is 12:00 noon*



**Getting there**

**The Tides Inn is:**

- 63 miles from Richmond
- 56 miles from Newport News
- 80 miles from Norfolk



**Don't forget to register before April 16th to get the \$179 rate!**

Restaurants at The Tides

- **The Chesapeake Club** (open 11am-10pm) is the premier dining venue on the Northern Neck & the signature restaurant at the Tides Inn.
- **The Chesapeake Club Lounge** on the Club's upper level serves light fare. Jazz music is featured nightly.

Restaurant in Town

**Nate's - Trick Dog Café**  
Open for Dinner



**Visit Our Website**

**[www.esica.org](http://www.esica.org)**

- Register **today** for the Spring Conference
- Get more information about ESICA
- Past Conferences
- Membership information and Application



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